

Diversity in Technology Leadership Award

2011 Awardee



Patricia (Pat) Elizondo is a Senior Vice President - Global Sales Integration - ACS/AOO at Xerox Corporation. In this role Pat is responsible for leading the sales integration and *Go To Market* of Xerox's recent acquisition of Affiliated Computer Services (ACS). This \$6.5 Billion acquisition represents the acceleration of Xerox services led growth strategy. This is a global initiative with revenue growth responsibilities in North America, Developing Markets, Europe and Asia-Pacific.

Prior to this role, Pat was responsible for leading Eastern Operations in achieving Customer Satisfaction, Employee Satisfaction, Revenue & Profit objectives for Xerox customers for the eastern portion of the United States. Pat led a fully integrated Sales & Services delivery operation for eight Xerox Operations which employ over 2,300 Xerox personnel.

Pat joined Xerox in 1981 as an internal auditor. She progressed through a number of operational, financial, and sales field management positions. In addition, Pat achieved recognition for other key management assignments, including Indianapolis District Controller, Northeast Ohio District Manager, Vice President/General Manager of Maryland/Virginia Customer Business Unit, and Senior Vice President of Industry Major Accounts Operations & Xerox Global Services Sales.

Pat has been recognized for her dynamic leadership by a number of national publications. She was named one of the "50 Most Important Hispanics in Technology and Business" by *Hispanic Engineer & Information Technology Magazine* for 3 consecutive years. Pat was also cited as one of the "Top 80 Hispanic women in Business" by *Hispanic Business Magazine*. In 2008, Pat was recognized by The Women's Alliance (TWA) with the "Making a Difference Award" at Xerox. In 2010, Pat received several awards including being recognized as one of the Top 25 Elite Hispanic Business Leaders. She was later selected as the International Hispanic Corporate Achiever of the year and honored with the NHCA Global Diversity Award. In addition, Pat was a recipient of the Eagle Award presented to her for achievements in executive leadership, by *Career FOCUS Magazine*.

Pat holds an undergraduate degree in Finance from Indiana University's Kelley School of Business and a Master's in Business Administration from the University of Notre Dame. She previously served as Chairperson of the Multinational Development of Women in Technology (MDWIT) in Columbia, Maryland. Pat has served on the Board of Directors of the U.S. Chamber of Commerce since February 2008.

Pat resides in Ellicott City, Maryland with her husband John Kitowski and son, Kyle Kitowski.